Public financial report for the 4th quarter 2015 Bank M2M Europe AS



Riga, February 29, 2016

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I GENERAL INFORMATION

1.Shareholders of the Bank

| 31.12.2015 | | | |
|----------------|---------|------------|--------------------------|
| Shareholder | Country | Total, EUR | % of total share capital |
| Andrey Vdovin | Russia | 27 920 130 | 94,00 |
| Robert Idelson | Latvia | 1 579 970 | 5,48 |
| Arseniy Vdovin | Russia | 150 500 | 0,52 |

The paid-up share capital of the Bank amounts to EUR 28 820 680 and consists of 411 724 name shares with voting rights. The nominal value of each share is EUR 70. All shares of the Bank are dematerialized shares.

There have been changes in ownership in the reporting period.

An increase in share capital was registered in October 2015. The new issue of 2 150 shares with nominal value of EUR 150 500 was paid by the new shareholder Arseniy Vdovin.

In December 2015 Roberts Idelsons purchased 22 571 shares with nominal value of EUR 1 579 970 from Andrey Vdovin.

2.Council of the Bank

| Name, Surname | Position | |
|-------------------------------|---|--|
| Andrey Vdovin | Member of the Council/Chairman of the Council | |
| Peter Charles Percival Hambro | Member of the Council/ Deputy Chairman of the Council | |
| Thomas Roland Evert Neckmar | Member of the Council | |

There were no changes in the council of the bank during the reporting period.

3.Management Board of the Bank

| Name, Surname | Position |
|-----------------|-----------------------|
| Robert Idelson | Chairman of the Board |
| Tatyana Drobina | Member of the Board |
| Sergey Zaitsev | Member of the Board |

There were no changes in the management board of the bank during the reporting period.

4.Strategy and vision of the Bank

In line with the strategy Bank M2M Europe main segments of business are *private banking* and *business banking*. The Bank's mission is to provide a full range of wealth management services to high net worth clients, as well as to service their private and business banking operations.

The goals of the Bank:

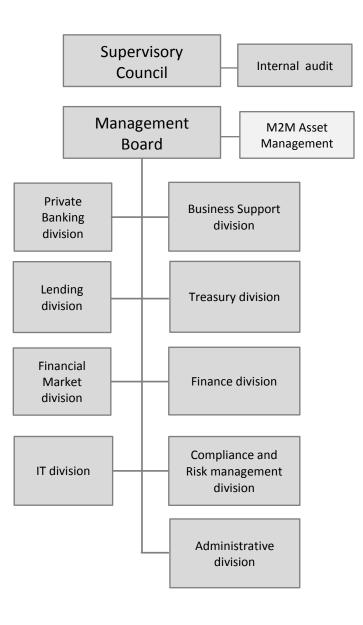
- (a) to become one of the leading banks in the *private banking* segment in the Baltics;
- (b) to develop and expand the range of top quality products and services for high net worth clients from Russia, the CIS, Latvia and other European countries;
- (c) to develop the loyal client base and grow business volumes, in order to achieve the goals and results, defined in the Bank's strategy.

5.Consolidation Group

The Consolidation Group of Bank M2M Europe includes its subsidiary:

| Name of company, Registration number | Registration location code and address | Type of activities | % of total paid-in share capital | % of total voting rights |
|---|---|--------------------------|----------------------------------|--------------------------|
| "M2M Asset Management" IPAS 40103362872 | LV, Antonijas iela 3-1, Rīga, Latvija, LV-1010 | Asset management company | 100 | 100 |

6.The organisation structure of the Group



- Subsidiary of Bank

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II FINANCIAL PERFORMANCE

1.Balance sheet as at 31 December 2015 and 31 December 2014

| Title of entry | 31.12.2015. Group (Audited)* | 31.12.2015. Bank (Audited)* | 31.12.2014 Group (Audited)* | 31.12.2014 Bank (Audited)* |
|---|---|--|--|--|
| Assets | (Addited) | (Addited) | (Addited) | (Addited) |
| Cash and demand deposits with central banks | 23 322 | 23 322 | 306 | 306 |
| Demand deposits with credit institutions | 52 431 | 52 094 | 37 552 | 37 415 |
| Financial assets held for trading | 4 846 | 4 846 | 618 | 618 |
| Financial assets at fair value, through profit or loss | 727 | 727 | 185 | 185 |
| Available-for-sale financial assets | 32 794 | 32 794 | 22 299 | 22 299 |
| Loans and receivables: | 91 934 | 91 934 | 71 231 | 70 931 |
| Short term deposits with credit institutions | 41 703 | 41 703 | 33 241 | 33 242 |
| Other deposits with financial institutions | 1 748 | 1 748 | 2 617 | 2 316 |
| Loans to companies and private individuals | 48 483 | 48 483 | 35 373 | 35 373 |
| Held to maturity investments | 26 455 | 26 455 | 16 887 | 16 887 |
| Change of fair value of hedge portfolio hedged against | - 20 455 | 20433 | 10 887 | 10 887 |
| interest rate risk | - | - | - | - |
| Prepaid expense and accrued income | 396 | 358 | 312 | 281 |
| Property and equipment | 2 350 | 2 344 | 1 665 | 1 656 |
| Investment properties | 2 330 | 2 344 | 1005 | 1050 |
| Goodwill and other intangible assets | 1 179 | 391 | 1 232 | 444 |
| Investments in subsidiaries | 11/5 | 1 874 | 1 2 5 2 | 1 874 |
| Tax assets | 1 219 | 1 127 | 113 | 10/4 |
| Other assets | 302 | 277 | 771 | 770 |
| Total assets | 237 955 | 238 543 | 153 171 | 153 666 |
| Liabilities | 237 333 | 230 343 | 155 171 | 155 000 |
| Liabilities due to central banks | 10 001 | 10 001 | - | - |
| Demand liabilities from credit institutions | 10 001 | 10 001 | _ | - |
| Financial liabilities held for trading | - | - | - | - |
| Financial liabilities designated at fair value through profit | | | | |
| or loss | 653 | 653 | 377 | 377 |
| Financial liabilities measured at amortized cost | 211 184 | 212 181 | 139 553 | 140 335 |
| Financial liabilities arising from financial asset transfer | - | - | - | - |
| Change in the fair value of the portfolio hedged against interest rate risk | - | - | - | - |
| Deferred income and accrued expense | 817 | 792 | 1 186 | 1 167 |
| Provisions | - | - | | |
| Income tax liabilities | - | - | - | - |
| Other liabilities | 96 | 88 | 42 | 33 |
| Total liabilities | 222 751 | 223 715 | 141 158 | 141 912 |
| Total shareholder's equity | 15 204 | 14 828 | 12 013 | 11 754 |
| Total liabilities and shareholder's equity | 237 955 | 238 543 | 153 171 | 153 666 |
| Assets under management | 181 149 | 126 129 | 187 957 | 119 286 |
| Memorandum items | 10 671 | 10 671 | 13 099 | 13 099 |
| Contingent liabilities | 3 521 | 3 521 | 4 297 | 4 297 |
| Financial commitments | 7 150 | 7 150 | 8 802 | 8 802 |
| Custody assets | 148 345 | 148 345 | 144 114 | 144 114 |

*Auditor: KPMG Baltics SIA

2.Income statement for the 12 month period, ended December 31, 2015 and 2014

| | | | | (EUR 000's) |
|---|---|--|---|---|
| Title of entry | 31.12.2015. Group (Audited) | 31.12.2015. Bank (Audited) | 31.12.2014. Group (Audited) | 31.12.2014. Bank (Audited) |
| Interest income | 6 416 | 6 415 | 2 508 | 2 505 |
| Interest expense | (1 711) | (1 727) | (687) | (701) |
| Dividends received | 37 | 37 | 1 | 1 |
| Commission and fee income | 3 673 | 3 345 | 2 396 | 2 029 |
| Commission and fee expense | (1 004) | (987) | (190) | (165) |
| Net realised gain/(loss) from financial assets and financial liabilities measured at amortised cost | - | - | - | - |
| Net realised gain/(loss) from available-for-sale financial assets and financial liabilities | 34 | 34 | 305 | 305 |
| Net realised gain/(loss) from financial assets and liabilities held for trading | 471 | 471 | 9 | 9 |
| Net realised gain/(loss) from financial assets and liabilities at fair value through profit or loss | (860) | (860) | (104) | (104) |
| Changes in fair value hedge accounting | - | - | - | - |
| Net result from foreign exchange trading and revaluation | 901 | 888 | 411 | 402 |
| Gain/loss from sale of tangible and intangible fixed assets | - | - | - | - |
| Other income | 150 | 112 | 105 | 108 |
| Other expense | - | - | - | - |
| Administrative expense | (5 518) | (5 282) | (4 330) | (4 115) |
| Depreciation | (361) | (356) | (384) | (377) |
| Impairment allowance | (582) | (582) | - | - |
| Impairment of financial instruments and non- financial assets | (607) | (607) | - | - |
| Profit/(loss) before corporate income tax (+/-) | 1 039 | 901 | 40 | (103) |
| Corporate income tax | 1 106 | 1 127 | 113 | - |
| Net profit/(loss) for the period (+/-) | 2 145 | 2 028 | 153 | (103) |

3.Performance indicators

| Title of entry | 31.12.2015. Group (Audited) | 31.12.2015. Bank (Audited) | 31.12.2014. Group (Audited) | 31.12.2014. Bank (Audited) |
|------------------------|--|---|---|---|
| Return on equity (ROE) | 15.87% | 15.29% | 1.25% | -0.85% |
| Return on assets (ROA) | 1.21% | 1.12% | 0.16% | -0.10% |

4. Analysis of concentration of the Group's securities portfolio

The Group's securities portfolio break downs by countries in which the total market value of the securities issued exceeds 10% of the Group's own funds as at 31 December 2015. Geographical allocation is based on countries of issuers.

| Issuer state | Securities of central governments | Other issuers securities | Total | % to the Group's shareholders' equity |
|----------------------------|---|--------------------------|--------|---|
| Germany | - | 8 633 | 8 633 | 29% |
| Latvia | 4 743 | 1 414 | 6 157 | 24% |
| Lithuania | 5 938 | - | 5 938 | 23% |
| France | 4 494 | - | 4 494 | 17% |
| Sweden | 4 599 | - | 4 599 | 16% |
| Austria | - | 6 423 | 6 423 | 22% |
| Other countries | 11 634 | 14 827 | 26 461 | Х |
| Total securities portfolio | 32 090 | 31 963 | 64 053 | Х |

III RISK AND CAPITAL MANAGEMENT

1.Risk Management

Information about Risk management is available at Bank M2M Europe AS corporate website – Disclosure of Information <u>http://www.bankm2m.com/en/about-bank/in-reporting</u>.

Liquidity ratio calculation

31.12.2015. 31.12.2015. N⁰ Title of entry Group Bank (Audited) (Audited) 1. Assets with high liquidity (1.1.+1.2.+1.3.+1.4.) 152 857 152 520 1.1. Cash in vault 375 375 23 172 1.2. Demand deposits with central banks 23 172 1.3. Deposits with solvent credit institutions 90 482 90 145 1.4. Securities with high liquidity 38 828 38 828 2. Current liabilities (with residual for up to 30 days) (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.) 162 460 161 590 2.1. Deposits and balances due to financial institutions -2.2. 147 798 148 792 Deposits from customers 2.3. Issued securities 2.4. Money in transit 1 1 Other current liabilities 3 193 3 069 2.5. 2.6. **Off-balance liabilities** 10 598 10 598 3. Liquidity ratio (1.:2.) 94.60% 93.88% 4. Minimal liquidity ratio 30.00% 30.00%

(EUR 000's)

(EUR 000's)

2.Capital adequacy

Information about capital management is available at Bank M2M Europe AS corporate website - Disclosure of Information <u>http://www.bankm2m.com/en/about-bank/in-reporting</u>.

The Bank's equity is higher than the total amount of capital, required for covering all the substantial risks, inherent to banking operations.

Summary report of equity and minimum capital requirements

| | | | (EUR 000's) |
|--------|---|--|---|
| Nº | Title of entry | 31.12.2015. Group (Audited) | 31.12.2015. Bank (Audited) |
| 1. | Own funds (1.1.+1.2.) | 29 619 | 30 031 |
| 1.1. | Tier 1 capital 1.1.1.+1.1.2.) | 14 025 | 14 437 |
| 1.1.1. | Common tier 1 capital | 14 025 | 14 437 |
| 1.1.2. | Additional tier 1 capital | - | - |
| 1.2. | Tier 2 capital | 15 594 | 15 594 |
| 2. | Sum of the risk weighted asset amount (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.+2.7.) | 125 403 | 126 426 |
| 2.1. | Amount of the risk weighted assets for credit, counterparty credit and dilution risk and free deliveries | 107 058 | 108 599 |
| 2.2. | Risk exposure amount for settlement/delivery risk | - | - |
| 2.3. | Risk exposure amount for position, foreign exchange and commodity risks | 9 873 | 9 907 |
| 2.4. | Risk exposure amount for operational risk | 8 327 | 7 775 |
| 2.5. | Risk exposure amount for credit value adjustments | 145 | 145 |
| 2.6. | Risk exposure amount associated with large exposures in the trading book | - | - |
| 2.7. | Risk exposure amount for other risks | - | - |
| 3. | Capital adequacy ratios and levels of capital | | |
| 3.1. | Common equity tier 1 capital ratio (1.1.1./2.*100) | 11.18% | 11.42% |
| 3.2. | Surplus (+) / deficit (-) of common equity tier 1 capital (1.1.12.*4.5%) | 8 381 | 8 748 |
| 3.3. | Tier 1 capital ratio (1.1./2.*100) | 11.18% | 11.42% |
| 3.4. | Surplus (+) / deficit (–) of tier 1 capital (1.12.*6%) | 6 500 | 6 851 |
| 3.5. | Total capital ratio (1./2.*100) | 23.62% | 23.75% |
| 3.6. | Surplus (+) / deficit (-) of own funds (12.*8%) | 19 586 | 19 917 |
| 4. | Total requirements for capital buffers (4.1.+4.2.+4.3.+4.4.+4.5.) | 2.5% | 2.5% |
| 4.1. | Capital conservation buffer (%) | 2.5% | 2.5% |
| 4.2. | Requirement for a countercyclical capital buffer (%) | - | - |
| 4.3. | Requirement for a systemic risk capital buffer (%) | - | - |
| 4.4. | Requirement for a capital buffer of institution defined as global systemic importance institution (%) | - | - |
| 4.5. | Requirement for a capital buffer of other institutions defined as global systemic importance institutions (%) | - | - |
| 5. | Capital adequacy ratios including adjustments | | |
| 5.1. | Provisions or adjustments in valuation of assets, applying special equity policy | - | - |
| 5.2. | Common equity tier 1 capital ratio, including adjustments in row 5.1. | 11.18% | 11.42% |
| 5.3. | Tier 1 capital ratio, including adjustments in row 5.1. | 11.18% | 11.42% |
| 5.4. | Total capital ratio, including adjustments in row 5.1. | 23.62% | 23.75% |



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